

**22 COLLEGE OF AGRICULTURAL AND LIFE SCIENCES**

TITLE OF COURSE	PREREQUISITES	CR	CLASS NO.	SECTION	TIME	PLACE	INSTRUCTOR	EXAM	geBLC
<b>PL PATH (766) continued</b>									
399 Coordinative Internship/Cooperative Education	So, Jr or Sr st and cons supervising inst, advisor, and internship program coordinator	1-8		¶ IND	*	*			AC
505 Plant-Microbe Interactions: Molecular and Ecological Aspects	An upper level crse in microbiol (e.g. Bact 303); biochem (e.g. Biochem 501); & genetics (e.g. Genetics 466) or cons inst	3	→30319	LEC 1	F 8:50 MWF	295 Russell Lb	Allen, C Bent, A	03	BDC
606 Colloquium in Environmental Toxicology		1	→30259	LEC 1	G 4:00-5:15 pm T	270 Soils	Pedersen, J	29H	BI T
699 Special Problems	Sr st & cons inst	1-5		¶ IND	*	*			AC
799 Practicum in Plant Pathology Teaching	Grad st & cons inst	2		¶ IND	*	*			
801 Teaching Biology: Special Topics	PI Path 800 or con reg	1	→54218	LEC 1	I 11:00 W	2511 Msb	Miller, S		
875 Killers in the salad	Grad st and cons inst	1	→30585	LEC 1	J 11:00 M	594 Russell Lb	Barak-Cunningh	07	
923 Seminar	Grad st	1	→30260	SEM 1	3:00-5:00 pm TR	184 Russell Lb	Andrews, J		
990 Research	Cons inst	1-9		¶ IND	*	*			

F X-listed with Botany 505 and Entomology 505

G Meets every other Tuesday, beginning Jan. 19. Crosslisted with Entom, M&Env Tox, Soils, Forest & Wildlife Ecol, and AHABS.

I Meets with Microbio 875 sec 2 Instr Materials Development

J Meets with PI Path 375 sec 002

**SOIL SCIENCE  
SOIL SCI (908)**

**William L. Bland, Chair, 263 Soil Science (608)262-2633**

Department home page available with supplemental course information. Please access through the Fields of Study Chart at <http://www.wisc.edu/wiscinfo/academics/fields.html>.

#A 101 Forum on the Environment	Open to Fr	1-2	→31184	LEC 1	3:30-5:25 pm R	1800 Engr Hall	Ventura, S McSweeney, K Balsler, T Bland, W Urrutia, M Balster, N	29J	WEC
# 132 Earth's Water: Natural Science and Human Use	HS math & science. Open to Fr	3	→30340	LEC 1	1:20 MWF	19 Ingraham		10	PEC
B 230 Soil: Ecosystem and Resource	Not open to students with credits in Soil Sci 301	3	→31541	LEC 1	9:55 MWF	270 Soils		05	PI C
# 299 Independent Study	Open to Fr, So or Jr st & written cons inst	1-3		¶ IND	*	*			I T
322 Physical Principles of Soil and Water Management	Physics 103; Soil Sci 301 or cons inst	3	→30313	LEC 1	9:30-10:45 TR	357 Soils	Lowery, B	22	PI T
323 Soil Biology	Chem 104 and Botany 130 or equiv	2	→53986	LEC 1	9:55-11:50 TR	270 Soils	Balsler, T	22	BI C
C 326 Plant Nutrition Management	Soil Sci 230 or 301 and one of the following: Bot 100 or 130; Hort 120 or 122; Agron 100	3	→30299 →30300	LAB 301 LAB 302	2:30-4:30 W 2:30-4:30 R	357 Soils 371 Soils 371 Soils	Barak, P	27	PI C
375 Diagnosis&Monitor Field Crop Pest/Nutrient Status	Cons inst	1-6	→31896	D LEC 1	8:00-5:00 pm MTWRF	184 Russell Lb	Sturgul, S Jensen, B Hudelson, B		
399 Coordinative Internship/Cooperative Education	So, Jr or Sr st and cons of supervising inst, advisor, and internship program coordinator	1-8		¶ IND	*	*			AC
425 Environmental Microbiology	Bact 303, Chem 341 or 343	3	→30324	LEC 1	1:20 MWF	2511 Msb	Weimer, P	10	I C
468 Managing the Environmental Impacts of Livestock Operations	Jr st	2	→31577	LEC 1	2:30-3:45 MW	274 Animal Sci	Wattiaux, M		
575 Assessment of Environmental Impact	Jr st. Authorization may be required	3	→53179	DIS 301	8:50 MW 12:05-2:10 M	357 Soils 10 Agr Hall	Ventura, S	03	PI C
E 606 Colloquium in Environmental Toxicology		1	→30270	LEC 1	4:00-5:15 pm T	270 Soils	Pedersen, J	29H	BI T
F 631 Toxicants in the Environment: Sources, Distribution, Fate, & Effects	Chem 343 & 345 or equiv; Chem 561 or equiv; Physics 103 & 104 or equiv; Math 211; or cons inst	3	→31220 31221	LEC 1 DIS 301	8:50 MWF 1:00-2:00 F	10 Agr Hall 4041 Vilas	Pedersen, J	02	BAC
682 Senior Honors Thesis	Honors program candidacy & Soil Sci 681	H 2-4		¶ IND	*	*			T
699 Special Problems	Sr st and cons inst	1-3		¶ IND	*	*			AC
728 Soil Science Graduate Seminar	Grad st	1	→30271	SEM 1	3:30 W	357 Soils	Ventura, S Kung, K		
799 Practicum in Soil Science Teaching	Grad st & cons inst	1-3		¶ IND	*	*			
875 Graduate Seminar in Teaching Large Classes	Grad st and cons inst	1-4	→31551	LEC 1	3:00-4:30 F	117 445 H Mall	Balsler, T		
Biodiversity Conserv & Sustain Develop in China		2	→31370	G LEC 4	4:30-6:00 pm M	2104 Chamberlin	Posner, J	14L	
990 Research	Grad st & cons inst	1-12		¶ IND	*	*			

A Crosslisted with IES.

B Crosslisted with IES and Geog.

C Crosslisted with Hort, Agron.

D Additional fee for textbooks. Meets with Entomol, Hort, Agron, and PI Path 375. Meets Jan 4-8, 2010.

E Meets every other Tuesday, beginning Jan. 19. Crosslisted with Entom, M&Env Tox, Plant Path, Forest & Wildlife Ecol, and AHABS.

F Crosslisted with Civ Engr, Mol&EnvTox. Evening exams.

G XL/MW Agron, AAE, Animal Sci, Botany, F&WI Ecol, Geog, Poli Sci, and Zoology.

**SCHOOL OF BUSINESS**

**GENERAL BUSINESS  
GEN BUS (231)**

**Associate Dean Joan Schmit, 4300 Grainger Hall, (608) 262-3819**

All undergraduate Business courses are restricted to Business students until 9:00 AM, on Tuesday, November 24th or unless otherwise noted.

# 170 Business Scholars Seminar	Open only to 1st yr bus scholar stdts	1	→32439	SEM 201	4:00-5:15 pm T	1190 Grainger			
300 Professional Communication	So or Jr st. Not open to grad stdts. This course should be taken within the first two semesters after admission to the School of Business	3							
→31996	LEC 1	1:00-2:15 MW	2185 Grainger	Huddle, E	→32004	LEC 12	1:00-2:15 TR	2195 Grainger	Kenny, A
→31997	LEC 2	2:30-3:45 MW	2195 Grainger	Blalock, M	→32453	LEC 13	9:30-10:45 MW	2175 Grainger	Blalock, M
→31998	LEC 3	9:30-10:45 MW	2185 Grainger	Troyan, S	→32454	LEC 14	2:30-3:45 MW	2185 Grainger	Hofzyzer, M
→31999	LEC 4	4:00-5:15 pm TR	2195 Grainger	Burke, C	→32482	LEC 15	4:00-5:15 pm MW	2175 Grainger	Hofzyzer, M

continued



**24 SCHOOL OF BUSINESS**

TITLE OF COURSE	PREREQUISITES	CR	CLASS NO.	SECTION	TIME	PLACE	INSTRUCTOR	EXAM	geBLC
→32048 LEC 2 2:30-3:45 T	1280 Grainger	68	→54281	LEC 5	2:30-3:45 W	2180 Grainger			68
→32049 LEC 3 2:30-3:45 M	2180 Grainger	68	→54282	LEC 6	4:00-5:15 pm R	2180 Grainger			68
<b>B</b> 301 Financial Reporting I	Acct IS 100	3	→32050	LEC 1	9:30-10:45 MW	2270 Grainger	Tierney, T		68 / I T
			→32051	LEC 2	11:00-12:15 MW	1195 Grainger	Tierney, T		68
			→32259	LEC 3	9:30-10:45 TR	2270 Grainger	O'Brien, A		68
			→32052	LEC 4	11:00-12:15 TR	2190 Grainger	O'Brien, A		68
<b>C</b> 302 Financial Reporting II	So, Jr or Sr st; Acct IS 301	3	→32053	LEC 1	9:30-10:45 MW	1175 Grainger	Cheng, Q		66
			→32054	LEC 2	11:00-12:15 MW	1280 Grainger	Cheng, Q		66
			→32448	LEC 3	4:00-5:15 pm TR	2170 Grainger	Kroll, A		66
310 Cost Management Systems	Acct IS 211, 301 & Gen Bus 303 or equiv	3	→32055	LEC 1	1:00-2:15 MW	2180 Grainger	Covaleski, M		67
<b>D</b> 313 Engineering Economic Analysis	So st	3	→32056	LEC 2	4:00-5:15 pm MW	2280 Grainger	Keune, T		67
				LEC 1	2:30-3:45 MW	1106 Mech Engr	Lee, J		11E
			→32339	DIS 301	12:05 M	2261 Engr Hall			
			→32340	DIS 302	1:20 M	2261 Engr Hall			
			→32341	DIS 303	1:20 T	2261 Engr Hall			
			→32342	DIS 304	12:05 W	2261 Engr Hall			
<b>E</b> 329 Taxation: Concepts for Business and Personal Planning	Acct IS 100 or 300, or Law 811, or cons inst	3	→32057	LEC 1	9:30-10:45 TR	2180 Grainger	Talarczyk, A	69	I T
			→53142	LEC 2	11:00-12:15 TR	2180 Grainger	Talarczyk, A	69	
			→53143	LEC 3	2:30-3:45 MW	1280 Grainger		69	
399 Reading and Research-Accounting	Cons inst	1-6		IND	*				AC
<b>F</b> 406 Advanced Financial Reporting	Acct IS 302	3	→32058	LEC 1	9:30-10:45 MW	2190 Grainger	Chen, X	02E	
600 Accountancy Internship and Practice Research	Sr st; admitted MACC stdt; Acct IS 620 or 630; con reg in Acct IS 601	3-6	→53144	LEC 1	*		Stolarzyk, L		
601 Professional Practice Issues in Accounting and Auditing	Sr st; admitted MACC stdt; Acct IS 620 or 630; con reg in Acct IS 600	3		LEC 1	4:00-7:00 pm MTWR	1295 Grainger	Mayhew, B	29F	
			→32205	DIS 301	11:00-12:15 MTWR	2534 Engr Hall			
			→32206	DIS 302	1:00-2:15 MTWR	1190 Grainger			
			→32207	DIS 303	2:30-3:45 MTWR	2535 Engr Hall			
620 Fundamentals of Taxation	Acct IS 301. Con reg in both Acct IS 301 & 620 allowed	3	→32059	LEC 1	9:30-10:45 TR	2180 Grainger	Talarczyk, A	69	
			→32060	LEC 2	11:00-12:15 TR	2180 Grainger	Talarczyk, A	69	
			→53145	LEC 3	2:30-3:45 MW	1280 Grainger		69	
621 Corporate and Advanced Taxation	Acct IS 620	3	→53146	LEC 1	2:30-3:45 MW	2170 Grainger	Tierney, T	11E	
630 Audit and Assurance Services	Sr st; Acct IS 301	3	→32061	LEC 1	2:30-3:45 TR	1270 Grainger	Johnstone, K	28	
631 Information Technology, Risk, and Assurance Services	Acct IS 630, 340, or cons inst	3	→32450	LEC 1	9:30-10:45 TR	1140 Grainger	Johnstone, K	60	
			→32451	LEC 2	11:00-12:15 TR	1140 Grainger	Johnstone, K	60	
<b>G</b> 701 Financial Reporting I	Acct IS 700	3	→32062	LEC 1	9:30-10:45 MW	2270 Grainger	Tierney, T	68	
			→32200	LEC 2	11:00-12:15 MW	1195 Grainger	Tierney, T	68	
			→32261	LEC 3	9:30-10:45 TR	2270 Grainger	O'Brien, A	68	
			→32201	LEC 4	11:00-12:15 TR	2190 Grainger	O'Brien, A	68	
<b>I</b> 702 Financial Reporting II	Acct IS 701	3	→32063	LEC 1	9:30-10:45 MW	1175 Grainger	Cheng, Q	66	
			→32064	LEC 2	11:00-12:15 MW	1280 Grainger	Cheng, Q	66	
			→32449	LEC 3	4:00-5:15 pm TR	2170 Grainger	Kroll, A	66	
<b>J</b> 706 Advanced Financial Reporting	Acct IS 701 or equiv	3	→32065	LEC 1	9:30-10:45 MW	2190 Grainger	Chen, X	02E	
722 Taxation of Pass-Through Entities	Acct IS 620	3	→32373	LEC 1	1:00-2:15 MW	1180 Grainger	Davis, J		
723 Federal Estate and Gift Taxation	Gen Bus 301 or equiv	3	→32066	LEC 1	K 1:00-2:15 TR	1140 Grainger	Talarczyk, A		
725 Taxation of Cross-Jurisdictional Transactions	Acct IS 620	3	→53147	LEC 1	2:30-3:45 TR	2167 Grainger	Stolarzyk, L		
799 Reading and Research-Accounting	Grad st & cons inst	1-6		IND	*				
971 Seminar in Accounting Research	PhD cand in accounting or cons inst	3	→32291	LEC 1	2:25-5:25 pm M	2165 Grainger	Cheng, Q		
990 Accounting Independent Research PhD Thesis	Grad st & cons inst	1-12		IND	*				
999 Reading and Research-Accounting PhD	PhD st & cons inst	1-6		IND	*				

**B** Meets with AIS 701.  
**C** Meets with AIS 702.  
**D** Crosslisted with Info Systems Engineering 313.  
**E** Crosslisted with Law 329.  
**F** Meets with AIS 706.

**G** Meets with AIS 301.  
**I** Meets with AIS 302.  
**J** Meets with AIS 406.  
**K** Meets with Law 844.

**ACTUARIAL SCIENCE  
 ACT SCI (242)**

**Marjorie Rosenberg, Chair, 5297 Grainger Hall, (608) 262-1683**

All undergraduate Business courses are restricted to Business students until 9:00 AM, on Tuesday, November 24th or unless otherwise noted.

# 300 Actuarial Science Methods I	Open to Fr. Math 431 or equiv or con reg; not open to Grad stdts	1	→32179	LEC 1	4:00-6:00 pm W	1175 Grainger	Sun, Y	13M	
301 Actuarial Science Methods II	Act Sci 303 or con reg; not open to Grad stdts	1	→32393	LEC 1	3:30-5:25 pm M	2080 Grainger	Peter, K		
303 Theory of Interest and Life Insurance	Math 234 or con reg, or cons inst	3	→32176	LEC 1	1:00-2:15 MW	2080 Grainger	Peter, K	10E	NI C
651 Actuarial Mathematics II	Act Sci 650	3		LEC 1	2:30-3:45 TR	1295 Grainger	Rosenberg, M	28	
			→32324	DIS 301	4:00-5:30 pm F	1295 Grainger			
653 Loss Models II	Act Sci 652, Stat 312 or equiv, or cons inst	3	→32151	LEC 1	9:30-10:45 TR	2080 Grainger	Halek, M	22	A T
654 Regression and Time Series for Actuaries	Stat 312 or equiv	3	→32250	LEC 1	1:00-2:15 TR	2080 Grainger	Frees, E	27	A T

**FINANCE, INVESTMENT AND BANKING  
 FINANCE (233)**

**Robert Krainer, Chair, 3110 Grainger Hall, (608) 263-1253**

Prerequisites as stated will be enforced for all Finance undergraduate courses (numbered below 700). All undergraduate Business courses are restricted to Business students until 9:00 AM, on Tuesday, November 24th or unless otherwise noted.

300 Introduction to Finance	So, Jr or Sr st; Econ 101 or AAE 215; Acct IS 100 or 300; Gen Bus 303 or equiv or con reg	3	<b>A</b>	LEC 1	1:00-2:15 TR	1100 Grainger	Mucklow, B	64	S I C
				LEC 2	2:30-3:45 TR	1100 Grainger	Mucklow, B	64	
				LEC 3	4:00-5:15 pm TR	1100 Grainger	Boquist, A	64	
				<b>LEC 1</b>	<b>1:00-2:15 TR</b>				
→32070 DIS 301 8:50 F	1175 Grainger		→32226 DIS 305 8:50 F	1185 Grainger	→53898 DIS 309 8:50 F	1195 Grainger			
→32071 DIS 302 9:55 F	1175 Grainger		→32227 DIS 306 9:55 F	1185 Grainger	→53899 DIS 310 9:55 F	1195 Grainger			
→32072 DIS 303 1:20 F	1195 Grainger		→32074 DIS 307 1:20 F	1295 Grainger	→53900 DIS 311 1:20 F	2120 Grainger			
→32073 DIS 304 2:25 F	1195 Grainger		→32075 DIS 308 2:25 F	1295 Grainger	→53901 DIS 312 2:25 F	2120 Grainger			
<b>C</b> 320 Investment Theory	So, Jr or Sr st; Math 213 or 222; Finance/Econ 300; Gen Bus 304 or equiv or con reg	3	<b>B</b>	32076 LEC 1	2:30-3:45 TR	1140 Grainger	Fedenia, M	71	S A C
				→32212 DIS 301	2:25 F	1140 Grainger			
				→32213 DIS 302	3:30 F	1140 Grainger			
				→32469 DIS 303	1:20 F	1140 Grainger			
				32077 LEC 2	4:00-5:15 pm TR	1140 Grainger	Fedenia, M	71	
				→32212 DIS 301	2:25 F	1140 Grainger			

continued

**A** Crosslisted with Econ 300.  
**B** Crosslisted with Econ 320.

**C** Several lectures and all exams will be held in 2294 Grainger.



## 26 SCHOOL OF BUSINESS

TITLE OF COURSE	PREREQUISITES	CR	CLASS NO.	SECTION	TIME	PLACE	INSTRUCTOR	EXAM	geBLC
445 Multinational Business Finance .....	Finance/Econ 300, Math 213 or 222, ..... & Gen Bus 303 or equiv	3	→32320	LEC 1	9:30-10:45 TR	1175 Grainger	Eudey, W	21	
755 International Operations: Problems and Administration .....	Grad st .....	3	→32092	LEC 1	11:00-12:15 MW	2195 Grainger		07	
765 Global Business Projects Abroad .....	Grad st .....	1-4	→53160	LEC 1	*		Dunham, R		

MANAGEMENT AND HUMAN RESOURCES  
M H R (236)

Barry Gerhart, Chair, 4194 Grainger Hall, (608) 262-3895

All undergraduate Business courses are restricted to Business students until 9:00 AM, on Tuesday, November 24th or unless otherwise noted.

300 Organizational Behavior .....	So st (not open to Grad stdts) .....	3	32093	LEC 1	9:55 MW	1100 Grainger	Kuzuhara, L	63	S / T
			32094	LEC 2	11:00 MW	1100 Grainger	Kuzuhara, L	63	
			→32155	LEC 10	*		Kuzuhara, L	63	
			→32334	LEC 11	*		Dunham, R	63	
							Kuzuhara, L	63	
							Dunham, R		
→32380 DIS 301 8:50 F	1170 Grainger		→32380 DIS 301 8:50 F	1170 Grainger					
→32381 DIS 302 8:50 F	1140 Grainger		→32381 DIS 302 8:50 F	1140 Grainger					
→32096 DIS 303 9:55 F	1170 Grainger		→32096 DIS 303 9:55 F	1170 Grainger					
→32097 DIS 304 9:55 F	1140 Grainger		→32097 DIS 304 9:55 F	1140 Grainger					
→32098 DIS 305 11:00 F	1170 Grainger		→32098 DIS 305 11:00 F	1170 Grainger					
→32099 DIS 306 11:00 F	1140 Grainger		→32099 DIS 306 11:00 F	1140 Grainger					
→32101 DIS 307 12:05 F	1170 Grainger		→32101 DIS 307 12:05 F	1170 Grainger					
→32102 DIS 308 12:05 F	1140 Grainger		→32102 DIS 308 12:05 F	1140 Grainger					
→32104 DIS 309 1:20 F	1180 Grainger		→32104 DIS 309 1:20 F	1180 Grainger					
→32105 DIS 310 1:20 F	1170 Grainger		→32105 DIS 310 1:20 F	1170 Grainger					
305 Human Resource Management .....	So, Jr or Sr st; MHR 300. Not open to grad stdts	3	32106	LEC 1	11:00 TR	1295 Grainger	Grube, J	71	SAT
			32107	LEC 2	12:05 TR	1295 Grainger	Grube, J	71	
→32108 DIS 301 8:50 F	2190 Grainger		→32110 DIS 303 11:00 F	2167 Grainger	→32112 DIS 305 1:20 F			2167 Grainger	
→32109 DIS 302 9:55 F	2280 Grainger		→32111 DIS 304 12:05 F	2167 Grainger					
365 Managing Across Cultures: Learning China .....	So, Jr or Sr st; cons inst. Not open to grad stdts. Prerequisite varies by topic.	3	→32458	LEC 1	A 4:00-7:00 pm T	1080 Grainger	Stajkovic, A	29H	
Vietnam Seminar & Field Study		3	→53506	LEC 2	B 4:00-7:00 pm T	2185 Grainger	Dunham, R	29H	
Entrepreneurship in Bus, Arts & NonProfits		1	→32409	LEC 3	C 4:35-5:50 pm MW	49 Sellery HI	Surdyk, J	14E	
Entrepreneurship in Bus, Arts & NonProfits		2	→53507	LEC 4	D 4:35-5:50 pm MW	49 Sellery HI	Surdyk, J	14E	
Workforce Metrics&Measurements		3	→53508	LEC 5	E 2:25-5:25 pm R	2175 Grainger	Trevor, C	2BJ	
Technology Entrepreneurship		3	→53509	LEC 6	E 2:25-5:25 pm M	301 Educ Sci	Kim, P	12	
399 Reading and Research-Management .....	Jr or Sr st; cons inst. Not open to grad stdts	1-6		¶ IND	*				AC
401 The Management of Teams .....	Jr or Sr st; MHR 300. Not open to grad stdts	3	→32459	LEC 1	2:25-5:25 pm W	1190 Grainger	Triana, M	11M	
420 Managing Change and Organizational Effectiveness .....	So, Jr or Sr st; MHR 300. Not open to grad stdts	3	→32114	LEC 1	F 11:00-12:15 TR	1280 Grainger	Aldag, R	24	
422 Small Business Management/Entrepreneurship .....	So, Jr or Sr st. Not open to grad stdts	3	→32211	LEC 1	11:00-12:15 TR	1180 Grainger	Navis, C	24	
423 Strategic Management .....	Jr or Sr st; Acct IS 211; Finance 300; Marketing 300; MHR 300. Not open to grad stdts	3	→32115	LEC 1	9:30-10:45 TR	1185 Grainger	Terlaak, A	21	SAT
			→32370	LEC 2	11:00-12:15 TR	1170 Grainger	Greenwood, P	23	
427 Entrepreneurial Growth Strategies .....	Jr or Sr st; MHR 422; Acct IS 211. Not open to grad stdts	3	→32384	LEC 1	11:00-12:15 TR	1175 Grainger	Eckhardt, J	24	
434 Venture Creation .....	Jr or Sr st; Acct IS 100 or 300. Not open to grad stdts	3	→32285	LEC 1	2:30-3:45 TR	1070 Grainger	Greenwood, P	28	
470 Management Consulting .....	Jr or Sr st; MHR 300 & MHR 420 or con reg. Not open to grad stdts	3	→32286	SEM 1	1:00-2:15 MW	2190 Grainger	Kuzuhara, L		
540 Intellectual Property Rights, Innovation and Technology .....	Econ 301 or equiv	3	→32447	LEC 1	2:30-3:45 MW	2104 Chamberlin	Shi Guanming	11E	
610 Compensation: Theory and Administration .....	Jr or Sr st; MHR 305 or 705. Open to grad stdts	3	→32460	LEC 1	2:25-5:25 pm M	1180 Grainger	Trevor, C	12	
612 Labor-Management Relations .....	Jr or Sr st; MHR 305 or 705. Open to grad stdts	3	→32234	LEC 1	11:00-12:15 MW	2167 Grainger	Mericle, K	07	
628 Negotiations .....	Sr st; MHR 300 or 704. Open to grad stdts	3	→32327	LEC 1	2:25-5:25 pm W	1180 Grainger	Grube, J	11M	
704 Managing Behavior in Organizations .....		3	→32269	LEC 1	9:30-10:45 MW	2335 Grainger	Dunham, R		
			→32270	LEC 2	11:00-12:15 MW	2335 Grainger	Dunham, R		
			→53511	SEM 1	4:00-7:00 pm T	3325 Grainger	Navis, C		
715 Strategic Management in the Life and Engineering Sciences .....	Cons inst for non-SMILES MBA program stdts	3	→32386	LEC 1	1:00-2:15 TR	3339 Grainger	Eckhardt, J		
722 Entrepreneurial Management .....	Grad st .....	3	→32328	LEC 1	11:00-12:15 TR	3560 Grainger	Terlaak, A		
723 Business Strategy .....	Grad st .....	3	→32249	LEC 1	1:00-3:45 R	3339 Grainger	Cross, L		
727 Entrepreneurial Growth Strategies .....	MHR 722, Acct I S 700 & Grad st	3	→53512	LEC 1	7:45-10:45 W	2520 Grainger	Hunter, L		
728 Bargaining, Negotiating and Dispute Settlement for Managers .....	MBA standing or cons inst	3	→53513	LEC 1	2:30-3:45 TR	3560 Grainger	Aldag, R		
729 Behavioral Analysis of Management Decision Making .....	Intro course in mgmt processes & intermediate course in stat	3	→32224	SEM 1	7:45-10:45 T	3325 Grainger	Olszewski, D		
738 WAVE Practicum II .....	MHR 722, MHR 737, & cons inst	3	→32217	LEC 1	G 2:25-5:25 pm M	301 Educ Sci	Kim, P	12	
765 Contemp Topic: Technology Entrepreneurship .....	Grad st .....	3	→32464	LEC 2	2:30-4:00 F	3339 Grainger			
Empirical Research & Management Issues			→32302	LEC 3	1:00-4:00 W	4580 Grainger	Hunter, L		
Topic: HRM Capstone			→32215	LEC 1	2:25-5:25 pm W	3339 Grainger	Taylor, E		
774 Seminar-Arts Administration .....	Grad st and cons inst	3		¶ IND	*				
790 Master's Research and Thesis .....	Grad st in Arts Administration MBA prog, or cons inst	1-6		¶ IND	*				
799 Reading and Research-Management .....	Grad st & cons inst	1-6		¶ IND	*				
870 Seminar-Administrative Policy .....	MHR 720	3	→54385	LEC 1	1:00-4:00 R	212 Educ Sci	Carpenter, M		
871 Seminar-Personnel Management .....	MHR 610, 611, & 705	3	→53514	LEC 1	1:00-4:00 W	2165 Grainger	Gerhart, B		
976 Doctoral Research Seminar in Management .....	PhD cand & cons inst	2	→32462	LEC 1	2:25-5:25 pm M	1070 Grainger	Aldag, R		
977 Emerging Entrepreneurship Theory and Research .....	PhD stdt & cons inst	3	→32461	SEM 1	3:30-6:30 pm T	2175 Grainger	Eckhardt, J		
990 Management Independent Research PhD Thesis .....	Grad st & cons inst	1-12		¶ IND	*				
999 Reading and Research-Management and Human Resources .....	PhD st & cons inst	1-6		¶ IND	*				

A Meets with IB 365, section 1.  
 B Meets with IB 365, section 2.  
 C Meets with MHR 365, section 4.  
 D Meets with MHR 365, section 3.

E Meets with MHR 765.  
 F MHR 420 is intended for non-business majors.  
 G Meets with MHR 365, section 6.

TITLE OF COURSE	PREREQUISITES	CR	CLASS NO.	SECTION	TIME	PLACE	INSTRUCTOR	EXAM	geBLC
-----------------	---------------	----	-----------	---------	------	-------	------------	------	-------

**MARKETING  
MARKETNG (237)**

**Jack Nevin, Chair, 5191 Grainger Hall, (608) 262-8912**

All undergraduate Business courses are restricted to Business students until 9:00 AM, on Tuesday, November 24th or unless otherwise noted.

300 Marketing Management	So, Jr or Sr st; Econ 101	3	A	32156	LEC 1	1:20 MW	1100 Grainger	Brachman, L	60	S / T
				32157	LEC 2	2:25 MW	1100 Grainger	Brachman, L	60	
				52062	LEC 3	3:30 MW	1100 Grainger	Brachman, L	60	
→32158 DIS 301 7:45 F	1140 Grainger	→32166 DIS 309 9:55 F		1180 Grainger	→32173 DIS 317 8:50 F		2170 Grainger			
→32159 DIS 302 8:50 F	2180 Grainger	→32167 DIS 310 7:45 R		1140 Grainger	→32174 DIS 318 2:25 F		1180 Grainger			
→32160 DIS 303 4:35 R	1175 Grainger	→32168 DIS 311 11:00 F		1190 Grainger	→52063 DIS 319 7:45 R		2270 Grainger			
→32161 DIS 304 7:45 R	1180 Grainger	→32169 DIS 312 11:00 F		1180 Grainger	→52064 DIS 320 8:50 F		1190 Grainger			
→32162 DIS 305 4:35 R	2280 Grainger	→32170 DIS 313 12:05 F		1190 Grainger	→52065 DIS 321 8:50 F		1180 Grainger			
→32163 DIS 306 7:45 R	1170 Grainger	→32171 DIS 314 12:05 F		1180 Grainger	→52066 DIS 322 2:25 F		1170 Grainger			
→32164 DIS 307 1:20 R	2280 Grainger	→32195 DIS 315 1:20 F		1190 Grainger						
→32165 DIS 308 1:20 R	2270 Grainger	→32172 DIS 316 1:20 F		2170 Grainger						
305 Consumer Behavior	So, Jr, or Sr st; Marketing 300. Stdts may not receive cr for both Marketing 305 & Cnstr Sci 657	3		→32118	LEC 1	11:00-12:15 MW	2080 Grainger	Thompson, J	70	
				→32119	LEC 2	1:00-2:15 MW	1280 Grainger	Thompson, J	70	
310 Marketing Research	So, Jr, or Sr st; Marketing 300; Gen Bus 303 or equiv	3		→32120	LEC 1	2:30-3:45 MW	1270 Grainger	Schweidel, D	68	
				→32121	LEC 2	4:00-5:15 pm MW	1270 Grainger	Schweidel, D	68	
365 Enterprise Systems and Supply Chain Management	So, Jr, or Sr st; Marketing 300	1-3		→32388	LEC 1	1:00-2:15 TR	1170 Grainger	Lukszys, P	26	
399 Reading and Research-Marketing	So, Jr, or Sr st; Marketing 300	1-6		¶ IND		*				AC
415 Marketing Communications	So, Jr, or Sr st; Marketing 300	3		→32122	LEC 1	9:30-10:45 MW	1280 Grainger	Tanner, R	02E	SAT
				→32465	LEC 2	11:00-12:15 MW	2120 Grainger	Tanner, R	06E	
425 Marketing Channels	So, Jr, or Sr st; Marketing 300	3		→52067	LEC 1	9:30-10:45 MW	1270 Grainger	Antia, K	03	
				→52068	LEC 2	11:00-12:15 MW	1295 Grainger	Antia, K	06E	
				→52069	LEC 3	1:00-2:15 MW	1270 Grainger	Antia, K	10E	
460 Marketing Strategy	Sr st; Marketing 300. Prior completion of 2 marketing crses at the 400 level or above	3		→32233	LEC 1	9:30-10:45 MW	1140 Grainger	Thorne, M	60	
				→32123	LEC 2	11:00-12:15 MW	1140 Grainger	Thorne, M	60	
635 Sales Management	So, Jr, or Sr st; Marketing 300	3		→32216	LEC 1	10:00-12:30 M	2280 Grainger	Gee, D	05	
640 Retail Management	So, Jr, or Sr st; Marketing 300	3		→32208	LEC 1	11:00-12:15 TR	1185 Grainger	Heide, M	66	
				→32209	LEC 2	1:00-2:15 TR	1270 Grainger	Heide, M	66	
710 Marketing Research	Marketing 700 or equiv & Gen Bus 303 or equiv	3		→52070	LEC 1	1:00-2:15 MW	3335 Grainger	Barger, V		
715 Marketing Communications	Marketing 700 or equiv	3		→32243	LEC 1	2:25-5:25 pm R	2339 Grainger	Mitchell, D		
724 Strategic Global Sourcing	Grad st	3		→54303	LEC 1	2:25-5:25 pm R	2335 Grainger	Mc Keller, J		
725 Marketing Channels	Marketing 700 or equiv	3		→32281	LEC 1	11:00-12:15 TR	2339 Grainger	Nevin, J		
726 Seminar in Supply Chain Management	Marketing 700 & OIM 750 or cons inst	3		→32282	SEM 1	1:00-4:00 W	2339 Grainger	Nevin, J		
737 Developing Breakthrough New Products: A Practicum	Grad st & Marketing 700	3		→53131	LEC 1	9:30-12:30 R	4580 Grainger	Meyer, H		
765 Enterprise Systems and Supply Chain Management	Grad st	1-4		→32359	LEC 1	2:30-3:45 TR	2520 Grainger	Lukszys, P		
Current Topics in Marketing Research				→32390	LEC 2	1:00-4:00 F	4349 Grainger	Branch, K		
Design Thinking for Business				→32403	LEC 3	9:00-12:00 W	3335 Grainger	Oguint, T		
Design Thinking for Business				→32484	LEC 4	1:00-4:00 W	3560 Grainger	Oguint, T		
799 Reading and Research-Marketing	Grad st & cons inst	1-6		¶ IND		*				
815 Quantitative Models in Marketing	Gen Bus 700, Marketing 710	3		→32356	LEC 1	2:25-5:25 pm T	2520 Grainger	Arora, N		
972 Seminar-Marketing PhD	PhD cand & cons inst	3		→32265	LEC 1	4:00-7:00 pm W	4161 Grainger	Thompson, J		
990 Marketing Independent Research PhD Thesis	Grad st & cons inst	1-12		¶ IND		*				
999 Reading and Research-Marketing PhD	PhD st & cons inst	1-6		¶ IND		*				

A Evening exams will be given.

**OPERATIONS AND TECHNOLOGY MANAGEMENT  
OTM (238)**

**James G. Morris, Chair, 5291 Grainger Hall, (608) 263-2538**

All undergraduate Business courses are restricted to Business students until 9:00 AM, on Tuesday, November 24th or unless otherwise noted.

300 Operations Management	So st	3		32180	LEC 1	9:55 MW	2120 Grainger	McClurg, T	62	A T
				32181	LEC 2	1:20 MW	2120 Grainger	McClurg, T	62	
				32325	LEC 3	2:25 MW	2120 Grainger	McClurg, T	62	
				→53909	LEC 4	A 1:00-2:15 TR	2170 Grainger	Liu, Z	62	
				→53910	LEC 5	A 2:30-3:45 TR	2170 Grainger	Liu, Z	62	
→32182 DIS 301 9:55 F	2270 Grainger	→32182 DIS 301 9:55 F		2270 Grainger	→32182 DIS 301 9:55 F		2270 Grainger			
→32183 DIS 302 11:00 F	2280 Grainger	→32183 DIS 302 11:00 F		2280 Grainger	→32183 DIS 302 11:00 F		2280 Grainger			
→32184 DIS 303 12:05 F	2280 Grainger	→32184 DIS 303 12:05 F		2280 Grainger	→32184 DIS 303 12:05 F		2280 Grainger			
→32185 DIS 304 9:55 F	2190 Grainger	→32185 DIS 304 9:55 F		2190 Grainger	→32185 DIS 304 9:55 F		2190 Grainger			
→32186 DIS 305 11:00 F	2270 Grainger	→32186 DIS 305 11:00 F		2270 Grainger	→32186 DIS 305 11:00 F		2270 Grainger			
→32187 DIS 306 12:05 F	2270 Grainger	→32187 DIS 306 12:05 F		2270 Grainger	→32187 DIS 306 12:05 F		2270 Grainger			
→32188 DIS 307 9:55 F	2180 Grainger	→32188 DIS 307 9:55 F		2180 Grainger	→32188 DIS 307 9:55 F		2180 Grainger			
→32189 DIS 308 11:00 F	2190 Grainger	→32189 DIS 308 11:00 F		2190 Grainger	→32189 DIS 308 11:00 F		2190 Grainger			
→32190 DIS 309 12:05 F	2190 Grainger	→32190 DIS 309 12:05 F		2190 Grainger	→32190 DIS 309 12:05 F		2190 Grainger			
→32191 DIS 310 9:55 F	2170 Grainger	→32191 DIS 310 9:55 F		2170 Grainger	→32191 DIS 310 9:55 F		2170 Grainger			
→32192 DIS 311 11:00 F	2180 Grainger	→32192 DIS 311 11:00 F		2180 Grainger	→32192 DIS 311 11:00 F		2180 Grainger			
→32326 DIS 312 12:05 F	2180 Grainger	→32326 DIS 312 12:05 F		2180 Grainger	→32326 DIS 312 12:05 F		2180 Grainger			
365 Topic: Database Concepts for Operations Management	Prerequisite varies by topic	3		→53905	LEC 1	B 9:30-10:45 TR	1170 Grainger	Lazimy, R	21	
Topic: International Operations		1-3		→53907	LEC 2	C 11:00-12:15 MW	2195 Grainger		07	
399 Reading and Research-Operations and Information Management	Cons inst	1-6		¶ IND		*				AC
411 Operations Research II	Gen Bus 303 or equiv, Math 211 or equiv	3		→32245	LEC 1	D 1:00-2:15 MW	2335 Grainger	Morris, J	10E	A T
578 Facilities Location Models	OIM 410 or Ind Engr 323, or equiv	3		→53911	LEC 1	E 9:30-10:45 MW	2170 Grainger	Morris, J	02E	I T
620 Simulation Modeling and Analysis	Comp Sci 302 or equiv & Stat 312 or equiv	3		→32446	LEC 1	9:30-10:45 TR	3127 Mech Engr	Luedtke, J	22	

A Evening exams will be given.

B Meets with OTM 765.

C Crosslisted with International Business 755 and meets with OTM 765.

D Meets with OTM 711.

E Crosslisted with Industrial Engineering 578.

**28 SCHOOL OF BUSINESS**

TITLE OF COURSE	PREREQUISITES	CR	CLASS NO.	SECTION	TIME	PLACE	INSTRUCTOR	EXAM	geBLC
<b>OTM (238) continued</b>									
632 Introduction to Stochastic Processes	Math 431, or Stat 309 & 310, or Stat 311 & 312, or Stat 313 or 314	3	→32175	LEC 1	% 9:30-10:45 TR	B203 Van Vleck	Griffeth, D	22	NAC
633 Queuing Theory and Stochastic Modeling	Math, Ind Engr 632 or cons inst	3	→53699	LEC 1	4:00-5:15 pm TR	1164 Mech Engr	Lee, S	29	NAC
654 Production Planning and Control	OTM 300	3	→32244	LEC 1	5:30-6:45 pm TR	1180 Grainger	Boeder, S	41	
700 Operations Management	Gen Bus 303 or equiv	3	→32193	LEC 1	9:30-10:45 MW	2339 Grainger	Decroix, G		
			→32287	LEC 2	11:00-12:15 MW	2339 Grainger	Decroix, G		
711 Operations Research II	Gen Bus 303 & either OIM 709 or Math 222 or cons inst	3	→32246	LEC 1	1:00-2:15 MW	2335 Grainger	Morris, J	10E	
724 Strategic Global Sourcing	Grad st	3	→54475	LEC 1	2:25-5:25 pm R	2335 Grainger	Mc Keller, J		
732 Economics for Managers	1st yr MBA stdt	3	→32263	LEC 1	9:30-10:45 TR	1295 Grainger	Davis, M Hausch, D		
755 International Operations: Problems and Administration	Grad st	3	→32124	LEC 1	F 11:00-12:15 MW	2195 Grainger		07	
765 Topic: Database Concepts for Operations Management	Grad st	3	→53906	LEC 1	G 9:30-10:45 TR	1170 Grainger		21	
770 Quality and Productivity Improvement	One semester crse in statistics	4	→32126	LEC 1	11:00-12:15 TR	4349 Grainger	Finster, M		
			→32127	DIS 301	4:35 R	3325 Grainger			
			→32127	DIS 302	3:30 W	3325 Grainger			
799 Reading and Research-Operations and Information Management	Grad st & cons inst	1-6		¶ IND	*				
861 Strategic Breakthrough Management and Quality Planning	OIM 770 or equiv or cons inst	3	→53908	LEC 1	9:30-10:45 TR	2195 Grainger	Finster, M		
875 Seminar in Operations and Technology Management	OIM 700 or equiv	3	→54399	LEC 1	4:00-7:00 pm T	1185 Grainger	Wemmerlov, U		
990 Operations and Information Management-Independent Research Ph.D. Thesis	Grad st & cons inst	1-12		¶ IND	*				
999 Reading and Research-Operations and Information Management PhD	PhD st & cons inst	1-6		¶ IND	*				

F Crosslisted with International Business 755 and meets with OTM 365.

G Meets with OTM 365.

**REAL ESTATE AND URBAN LAND ECONOMICS**

**REAL EST (239)**

**Francois Ortalo-Magne, Chair, 5259 Grainger Hall, (608) 262-7867**

All Real Estate courses may require additional fees for course materials. All undergraduate Business courses are restricted to Business students until 9:00 AM, on Tuesday, November 24th or unless otherwise noted.

306 The Real Estate Process	So, Jr, or Sr st; Econ 101	3		LEC 1	4:35 MW	1100 Grainger	Mc Cabe, S	14E	SI C
→32130 DIS 301 7:45 R	2190 Grainger →32202 DIS 303 1:20 R			1175 Grainger →32133 DIS 305 2:25 R		2080 Grainger			
→32131 DIS 302 1:20 T	2280 Grainger →32132 DIS 304 6:00 pm T			2170 Grainger →32134 DIS 306 6:00 pm W		2170 Grainger			
312 Real Estate Law	Real Est 306 or cons inst	3	→32135	LEC 1	11:00-12:15 TR	1270 Grainger	Ritz, P	23	AT
365 Case Study Preparation	Prerequisite varies by topic	1-3	→32252	LEC 1	9:30-10:45 F	1070 Grainger	Qureshi, A		
399 Reading and Research-Urban Land Economics	Cons inst	1-6		¶ IND	*				AC
410 Real Estate Finance	Real Est 306 or cons inst	3	→32392	LEC 1	9:30-10:45 TR	1280 Grainger	Quintin, E	21	AT
415 Valuation of Real Estate	Real Est 306 or cons inst	3	→32136	LEC 1	A 9:30-10:45 MW	2180 Grainger	Walsh, J	03	
420 Urban and Regional Economics	Econ 101	3	→32295	LEC 1	11:00-12:15 TR	1190 Grainger	Malpezzi, S	24	SAC
520 Community Economic Analysis	Econ 301 or equiv	3	→53611	SEM 1	9:00-12:00 F	B30 Taylor HI	Deller, S	02N	SI T
611 Residential Property Development	Real Est 410 & 415 or con reg or cons inst	3	→32194	LEC 1	1:00-2:15 TR	1295 Grainger	Landgraf, T	27	
631 Computer Applications in Real Estate Analysis	Real Est 410 or 710 & 415 or 715 or con reg or cons inst	3	→32137	LEC 1	4:00-5:15 pm MW	2294 Grainger	Walsh, J	13E	
651 Green - Sustainable Development	Grad st & Econ 301 or equiv or cons inst	3	→54286	LEC 1	2:30-3:45 TR	2190 Grainger	Landgraf, T		
706 The Real Estate Process	Grad st & Econ 301 or equiv or cons inst	3	→53501	LEC 1	B 4:00-5:15 pm MW	2510 Grainger	Johnson, M		
715 Techniques of Real Estate Valuation	Grad st only or cons inst	3	→53499	D LEC 1	C 2:30-3:45 MW	2520 Grainger	Mc Cabe, S		
740 Real Estate Equity Investment	Real Est 710	3	→32138	LEC 1	4:00-7:00 pm T	4349 Grainger	Dubis, M		
750 Commercial Property Development	Real Est 710, 715 or con reg	3	→32293	LEC 1	5:30-8:30 pm M	4349 Grainger	Qureshi, A Perkel, B Walsh, J Ortalo-Magne		
765 Real Estate Field Trip	Grad st	3	→32294	LEC 1	7:45-10:45 F	4349 Grainger	Ritz, P		
Topics in Real Estate Law			→53500	LEC 3	2:30-3:45 TR	4580 Grainger			
799 Reading and Research-Urban Land Economics	Grad st & cons inst	1-6		¶ IND	*				
875 Advanced Urban Land Economics	Real Est 720 or cons inst	3	→53503	LEC 1	1:00-2:15 TR	1070 Grainger	Davis, M		
977 Seminar-Urban Land Economics PhD	Two sems of Grad work, PhD or 2nd yr masters candidates	2	→53502	SEM 1	5:30-6:45 pm TR	2165 Grainger	Quintin, E		
990 Real Estate Independent Research PhD Thesis	Grad st & cons inst	1-12		¶ IND	*				
999 Reading and Research-Real Estate PhD	PhD st & cons inst	1-6		¶ IND	*				

A Instructor Consent required.  
B Meets with Law 928.

C Evening exams will be given.  
D Evening make-up classes possible and must have consent of instructor.

**RISK MANAGEMENT AND INSURANCE**

**RMI (241)**

**Marjorie Rosenberg, Chair, 5297 Grainger Hall, (608) 262-1683**

Prerequisites as stated will be enforced for all RMI undergraduate courses (numbered below 700). All undergraduate Business courses are restricted to Business students until 9:00 AM, on Tuesday, November 24th or unless otherwise noted.

300 Principles of Risk Management	Econ 101 or equiv or Econ 111 (not open to Grad stdts)	3		LEC 1	11:00-12:15 TR	1100 Grainger	Halek, M	23	I T
→32140 DIS 301 12:05 M	1170 Grainger →32143 DIS 304 4:35 M			1190 Grainger →32146 DIS 307 12:05 F		2170 Grainger			
→32141 DIS 302 1:20 M	1140 Grainger →32144 DIS 305 9:55 F			1190 Grainger →32147 DIS 308 1:20 F		2180 Grainger			
→32142 DIS 303 3:30 M	1190 Grainger →32145 DIS 306 11:00 F			2170 Grainger					
365 Practical Leadership in RMI and AcSci	Prerequisite varies by topic	1-3	→54305	LEC 1	5:30-6:30 pm M	2175 Grainger	Halek, M Rosenberg, M	40L	
399 Reading and Research-Risk Management	Cons inst	1-6		¶ IND	*				AC
615 Liability Risk Management	RMI 300	3	→32148	LEC 1	1:00-2:15 MW	1175 Grainger	Brancamp, J	10E	
620 Employee Benefits Management	RMI 300 or MHR 305	3	→32149	LEC 1	1:00-2:15 TR	2120 Grainger	Browne, M	26	AT
650 Sustainability, Environmental and Social Risk Management	Jr st	3	→32332	LEC 1	11:00-12:15 MW	2170 Grainger	Anderson, D	06E	
655 Risk Financing Techniques	RMI 300/700 or equivalent	3	→54296	LEC 1	A 4:00-6:15 pm T	3560 Grainger	Olsen, M	29H	
765 Current Topics in Risk Management and Insurance	Grad st	1-4	→32486	LEC 1	2:30-4:00 R		Schmit, J Friemann, C		
799 Reading and Research-Risk Management	Grad st & cons inst	1-6		¶ IND	*				
815 Risk Financing Techniques	RMI 700 or equiv	3	→32444	LEC 1	4:00-6:15 pm T	3560 Grainger	Olsen, M	29H	
990 Risk & Insurance Independent Research PhD Thesis	Grad st & cons inst	1-12		¶ IND	*				

continued

A Meets with RMI 815.

TITLE OF COURSE	PREREQUISITES	CR	CLASS NO.	SECTION	TIME	PLACE	INSTRUCTOR	EXAM	geBLC
999 Reading and Research-Risk Management and Insurance PhD	PhD st & cons inst	1-6		IND	*	*			

## R M I (241) continued

## TRANSPORTATION AND PUBLIC UTILITIES

## TRAN P U (243)

Rodney E. Stevenson, Professor, 4113A Grainger Hall, (608) 263-2538

All undergraduate Business courses are restricted to Business students until 9:00 AM, on Tuesday, November 24th or unless otherwise noted.

325 Public Utilities	Econ 101	3	A	→32297	LEC 1	8:00-9:15 TR	2175 Grainger	Stevenson, R	20	S/ C
				→32298	LEC 2	4:00-5:15 pm TR	2167 Grainger	Stevenson, R	29	
478 Urban Transport Economics	Econ 101	3		→32251	LEC 1	11:00-12:15 TR	2167 Grainger		24	S/ C
671 Energy Economics	Sr or Grad st and intermed econ or appropriate substitute per cons inst	3		→32225	LEC 1	2:30-3:45 TR	271 1410 Engdr	Shaten, R	28	SDC
725 Public Utilities	Grad st & Econ 101	3		→32299	LEC 1	8:00-9:15 TR	2175 Grainger	Stevenson, R	20	
				→32300	LEC 2	4:00-5:15 pm TR	2167 Grainger	Stevenson, R	29	

A Crosslisted with Econ 325 and also meets with TPU 725.

## SCHOOL OF EDUCATION

## ART DEPARTMENT

## ART (168)

Thomas Loeser, Chair, 6241 Humanities, (608)262-1660

Julie Ganser, Undergraduate Studies, (608) 262-8831 CHECK NOTES - PREREQUISITES MAY BE WAIVED IN SOME SECTIONS. INTERESTED STUDENTS ARE INVITED TO CONTACT INSTRUCTORS FOR CONSENT. Students enrolled for Art courses must provide basic materials used in course work. Enrollment priority given to Art & Art Ed majors in most courses. The following courses may be repeated for degree credit: 318, 356, 418, 448, 454, 469, 508, 518, 526, 528, 534, 536, 544, 546, 554, 556, 569, 576, 608, 612, 614, 618, 622, 624, 632, 636, 642, 644, 646, 652, 669, 674, 699, 718, 726, 736, 826, 836, 908, 912, 914, 922, 924, 942, 944, 996, 999.

# 100 Introduction to Art	Not open to Art or Art Ed majors. Open to Fr	3		→52028	LEC 1	A 4:30-7:00 pm TR	6101 Humanities	Velliquette, M	30	ET
						4:30-7:00 pm R	1217 Humanities	Velliquette, M	30	
				→54087	LEC 2	1:20-3:50 MW	6101 Humanities	Getty, T	10E	
# 102 Two-Dimensional Design	Open to Fr	3		→32507	LAB 1	8:50-11:20 MW	7621 Humanities	Wang, C		ET
				→32508	LAB 2	1:20-3:50 MW	7621 Humanities	Wang, C		
				→32509	LAB 3	8:50-11:20 TR	7621 Humanities	Wold, D		
# 104 Three-Dimensional Design	Art 102. Open to Fr	3		→32513	LAB 1	B 1:20-3:50 MW	6411 Humanities	Lott, E		ET
				→32514	LAB 2	4:30-7:00 pm MW	6411 Humanities	Lott, E		
				→32515	LAB 3	8:50-11:20 TR	6411 Humanities	Sasso-Jones, M		
				→32516	LAB 4	1:20-3:50 TR	6411 Humanities	Sasso-Jones, M		
				→32898	LAB 5	8:50-11:20 MW	6411 Humanities	Simpson, G		
# 112 Drawing I	Open to Fr	3		→32517	LAB 1	8:50-11:20 MW	6231 Humanities	Hobaugh, P		ET
				→32518	LAB 2	1:20-3:50 MW	6231 Humanities	Hobaugh, P		
				→32519	LAB 3	1:20-3:50 MW	6365 Humanities	Toelke, A		
				→32520	LAB 4	4:30-7:00 pm MW	6365 Humanities	Toelke, A		
# 208 Current Directions in Art	Open to Fr	3		→32526	DIS 301	9:55 M	1070 Grainger	→32846	DIS 304	11:00 T
				→32527	DIS 302	11:00 M	2190 Grainger	→32847	DIS 305	12:05 T
				→32528	DIS 303	E 12:05 M	1190 Grainger	→32848	DIS 306	3:30 T
# 212 Drawing II	Art 112. Open to Fr	3		→32529	LAB 1	F 8:50-11:20 MW	6541 Humanities	Stigliani, C		ET
				→32530	LAB 2	1:20-3:50 MW	6541 Humanities	Stigliani, C		
				→32531	LAB 3	8:50-11:20 TR	6541 Humanities	Nemec, J		
				→32532	LAB 4	1:20-3:50 TR	6541 Humanities	Nemec, J		
214 Sculpture I	Art 102, 104, 212, & completion of or con reg in Art 108 & 208; or cons inst	3-4		→32896	I LAB 1	G 8:50-11:20 TR	7451 Humanities	Lowe, T		I T
				→54088	LAB 2	G 8:50-11:20 MW	7451 Humanities	Georgiades, A		
222 Introduction to Painting	Art 102, 104, 212, & completion of or con reg in Art 108 & 208; or cons inst	3-4		→32533	LAB 1	J 8:50-11:20 MW	7121 Humanities	Pylant, C		I T
				→32534	LAB 2	J 1:20-3:50 MW	7121 Humanities	Pylant, C		
				→54278	K LAB 3	J 1:20-3:50 TR	7121 Humanities	Kirchstein, N		
224 Ceramics I	Art 102, 104, 212, & completion of or con reg in Art 108 & 208; or cons inst	3-4		→32535	M LAB 1	L 4:30-7:00 pm MW	1040 Art Lofts	Hatch, M		I T
				→32536	M LAB 2	L 8:50-11:20 TR	1040 Art Lofts	Sacaridiz, P		
				→54283	LAB 3	L 1:20-3:50 TR	1040 Art Lofts	Sacaridiz, P		
# 226 Textile Design: Off-Loom Construction	Open to Fr. ETD 120 or equiv, ETD 153 or con reg, or cons inst	3		→33252	LAB 1	1:20-3:50 TR	B343 Sterling	Sheehan, D	27	HET
232 Life Drawing I	Art 102, 104, 212, and completion of or con reg in Art 108 and 208; or cons inst	3-4		→32537	LAB 1	N 8:50-11:20 TR	6221 Humanities	Kirchstein, N		I T
				→33005	LAB 2	1:20-3:50 MW	6221 Humanities	Mory, Z		
244 Art Metal I	Art 102, 104, 212, & completion of or con reg in Art 108 & 208; or cons inst	3-4		→32538	LAB 1	O 8:50-11:20 TR	7511 Humanities	Cridler, K		I T
302 Color	Art 112 & either Art 102 or DS 120; or cons inst	4		→32539	LEC 1	P 8:50-11:20 MW	6101 Humanities	Buisch, D		AT
306 Relief Printmaking	Art 102, 104, 212, & completion of or con reg in Art 108 & 208; or cons inst	3-4		→32858	LAB 1	Q 1:20-3:50 MW	6561 Humanities	Moisiadis, A		I T
312 Intermediate Drawing I	Art 102, 104, 212, & completion of or con reg in Art 108 & 208; or cons inst	3-4		→32540	LAB 1	1:20-3:50 TR	6221 Humanities	Stonehouse, F		I T
				→32541	LAB 2	4:00-6:30 pm TR	6221 Humanities	Stonehouse, F		

A Studio/art appreciation for non-art majors only.

B This section reserved for the art cohort group. Sorry, no exceptions. See art advisor for alternatives - 262-1660.

C Reserved for HEC and LSA majors.

D Open to all.

E Reserved for art cohort group. Sorry no exceptions. For options contact art advisor, appt. 262-1660.

F This section reserved for art cohort group. Sorry, no exceptions. See advisor for alternatives - 262-1660.

G Course fee \$90. Please pay in art office prior to last drop date (check or money order only.)

I No prerequisites enforced on this section - open to all.

J Water-based oil painting. No solvents allowed in classroom.

K This section open to all - no prerequisites enforced. Drawing skill very helpful.

L Course fee \$65.00. Pay in art office prior to last drop date (check or money order only).

M No prerequisites enforced on this section.

N This section - only prerequisite is Art 212.

O \$35 course fee. Pay in art office prior to last drop date (check or money order only.)

P Also open to HEC and LSA majors.

Q \$65 course fee. Pay in art office prior to last drop date (check or money order only.)